
**DRIVEN
TO
DELIVER**

Backed by a fifth-generation family-owned company, Spicers Canada is a leading distributor of commercial print and business papers, specialty products, graphic solutions, sign & display media, and industrial packaging products. Our employees are passionate about our business and understand exactly what it takes to consistently deliver world-class service and support.

spicers.ca
shop online on gospicers.ca



OUR
EMPLOYEES
ARE THE
FOUNDATION
OF OUR
SUCCESS.

ROOTED IN RELATIONSHIPS

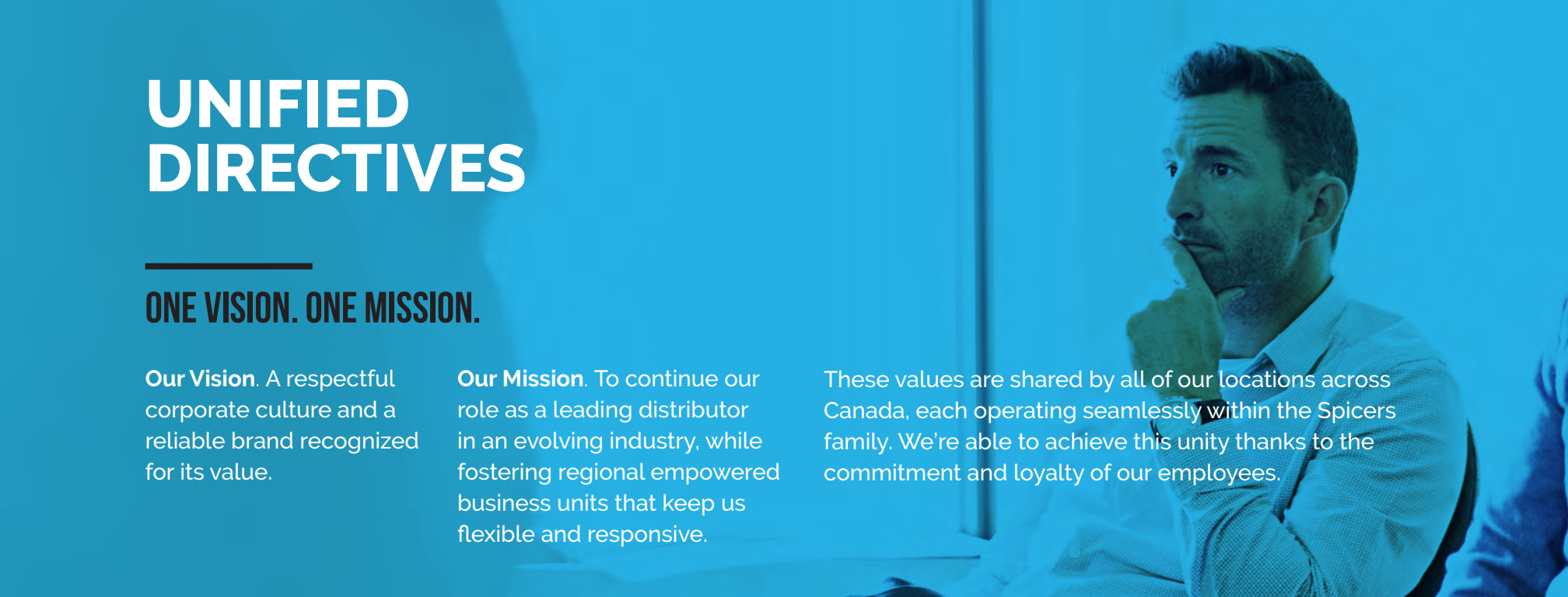
We've always understood that our clients' top priorities are to satisfy their customers and meet the demands of their markets. That's why we take the time to build long-lasting relationships, listening to their challenges and learning new ways that we can help.

Established in 1904, we're proud to carry on a tradition of exceptional products and friendly expertise.

We've invested in decentralized leadership that empowers our 15 regional centres to respond quickly to customers' unique needs with tailor-made solutions.

With over 175 sales professionals, we're passionate about adding value to our customers and committed to being a dependable partner.

UNIFIED DIRECTIVES



ONE VISION. ONE MISSION.

Our Vision. A respectful corporate culture and a reliable brand recognized for its value.

Our Mission. To continue our role as a leading distributor in an evolving industry, while fostering regional empowered business units that keep us flexible and responsive.

These values are shared by all of our locations across Canada, each operating seamlessly within the Spicers family. We're able to achieve this unity thanks to the commitment and loyalty of our employees.

OUR CORE GUIDING PRINCIPLES



“OUR SUCCESS DEPENDS ENTIRELY ON EARNING THE TRUST AND LOYALTY OF OUR CUSTOMERS, EMPLOYEES, SUPPLY AND BUSINESS PARTNERS ALIKE. THIS IS A CHALLENGE WE MUST RESPECT AND RESPOND TO EACH AND EVERY DAY.”

VALUE
COURAGE
EXCELLENCE
SIMPLICITY
SPEED
EMPOWERMENT

At Spicers, there is an accepted commitment to six guiding principles: The promise of speed through decisiveness, demonstrating market leadership with courage, a sincere belief in the value our company and its partners represents, administered through a locally empowered structure that is simple, easy to understand and driven to deliver the highest level of measured excellence.

Cory Turner, President, Spicers Canada

VALUE

Pursuit of relevant solutions that improve profitability for our customers, suppliers and employees.

COURAGE

Innovation and progress begin by extending our comfort zone.

EXCELLENCE

Providing the highest standard of work creates an undeniable competitive advantage.

SIMPLICITY

Pursuit of a structure easy to understand and free of internal and external barriers.

SPEED

Clear communication of expectations and vision assures efficient execution.

EMPOWERMENT

Ownership of how our strategy is administered lies at a local level.



COMMERCIAL PRINT

PAPER’S POTENTIAL IS UNLIMITED

Printed pieces inform and inspire millions every day: the words, the images, the tactility. In the right hands and with the right idea, one sheet of paper can become something so much more. Paper connects us to information and each other. Rediscover the power of paper and print.

PRODUCTS

UNCOATED PAPER
COATED PAPER
BOARD
WRITING, TEXT &
COVER PAPERS
GRAPHIC PACKAGING
CARBONLESS
PRESSURE SENSITIVE
ENVELOPES

SERVICES

INVENTORY
MANAGEMENT
CUSTOM SHEETING
ROLL REWINDING
RESOURCE CENTRE
KNOWLEDGE
WORKSHOP

“20 YEARS WITH SPICERS AND I CAN’T IMAGINE WORKING WITH ANY OTHER TEAM OF CUSTOMER SERVICE PROFESSIONALS! I AM SO FORTUNATE TO BE A PART OF THIS TEAM.”

Shannon, Spicers Calgary
Part of our team since 1996



Paper is about choice. Our options range in size, thickness and colour so you never have to compromise on quality or price to get what you want, whether you’re creating brochures, posters or product packaging. But what our customers like most about our products is the satisfaction of seeing the result of countless hours of hard work come out looking truly exceptional. That’s the beauty of paper.

When you specify paper, you’re not just picking something to print on. Paper can change the way people think, act or feel about a product or service. Printers, agencies and brands count on us to bring their ideas to life. The right idea will pop, command attention and drive action. When you work with Spicers, you know you’ll get the best advice for choosing your paper.



Custom sheeting from Spicers.
An innovative approach to paper buying that actually stretches the value of paper. It combines cost savings and productivity increases with natural resource efficiency. A custom fit makes perfect sense.

"IT IS INSPIRING TO WORK IN AN ENVIRONMENT THAT CONTINUOUSLY INVESTS IN GROWING ITS CUSTOMER SERVICE PLATFORM. REAL PEOPLE THAT LISTEN."

Brad, Spicers National Accounts
Part of our team since 2000



PRODUCTS

COLOUR COPY PAPER
LASER AND INKJET PAPERS
PREMIUM PAPER
COMMODITY COPY PAPER
COLOURED PAPER
RECYCLED PAPER
LABELS & ENVELOPES
RETAIL PACKS

BUSINESS PAPERS

GREAT IDEAS BEGIN ON PAPER

Today, businesses rely on paper more than ever. Whether you're shaping a new concept, designing a presentation or drafting a proposal, your thoughts become real on paper. They're refined on paper. And when they're ready to be shared with the world, they're made so much clearer on paper.

When it comes to introducing new concepts, studies show that we retain printed information more easily than digital information. In other words, ideas on paper stick. But today, paper needs to complement technology. And we're committed to keeping pace with the constantly evolving office environment through our exceptional line-up of business papers.

From memos to mailings, brainstorming sessions to crucial contracts, we have a paper for every job sourced from leading manufacturers. Whether you need volume, premium quality or the right balance of the two, you can find a paper that will fit your need and budget. All delivered with exceptional service through our efficient supply chain.

And because every organization has its own sustainability plan, we have recycled grades to fit any level of commitment and we're proud to offer a selection of forest certified papers. With responsibly maintained forests, we can help ensure that future generations enjoy a legacy of quality paper along with the woodlands that produce it.



SPECIALTY PRODUCTS

EXPAND YOUR CREATIVE POTENTIAL

It's no secret that digital and inkjet printing are quickly shaping the world of print today. High quality print with added flexibility, short runs, customization and quick turnarounds are the key drivers in this emerging market. Manufacturers are investing in cutting-edge technology and broadening their product portfolios to include versatile substrates. The possibilities are endless.

PRODUCTS

DIGITAL SUBSTRATES
SYNTHETICS
INKJET PRODUCTS
PRESSURE SENSITIVE
WRITING, TEXT &
COVER PAPERS
PREMIUM PACKAGING
SPECIALTY ENVELOPES

SERVICES

INVENTORY
MANAGEMENT
RESOURCE CENTRE
KNOWLEDGE
WORKSHOP

IT GIVES ME GREAT SATISFACTION TO KNOW THAT AT SPICERS, WE HAVE THE EXPERIENCE AND EXPERTISE TO MAKE OUR CUSTOMERS FEEL CONFIDENT WORKING WITH US AND LOOKING GOOD TO THEIR CLIENT!

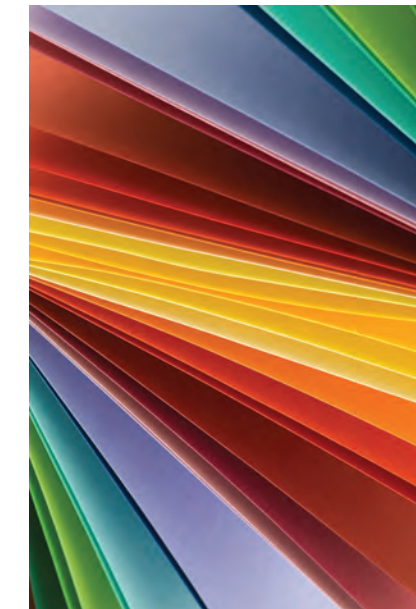
Brenda, Spicers Vancouver
Part of our team since 1985



The number of digital printing presses is constantly growing. With an increasing array of printing technologies and applications, it is becoming even more important that materials are able to fulfill a variety of different applications.

At Spicers, we've ensured that our portfolio covers this broad spectrum of technical and aesthetic demands. You'll stand out from the crowd with our range of specialty products. From vivid colour palettes to dynamic textures and finishes, we have one of the largest, most eye-catching selections to help your print communications - and your brand - get noticed.

And we're supported in the field by top substrate manufacturers to answer your questions as you build your specialty paper solution.



GRAPHIC SOLUTIONS

TECHNOLOGY IS CHANGING THE DIRECTION OF PRINT

The printing press changed the way we create and share new ideas, art and literature forever. Today we continue this legacy of putting paper to work and captivating audiences. Whether it's to connect, educate, get noticed or ignite action, ink on paper leaves a lasting impression.



PRODUCTS

PREPRESS
PROOFING
FILM & PLATES
BLANKETS
PRESSROOM
CHEMISTRY
COATINGS & VARNISH
INK
PRESSROOM & BINDERY
PRESSROOM
EQUIPMENT
FLEXOGRAPHIC INK
& PLATES

SERVICES

TECHNICAL SERVICES
G7 PROOF-TO-PRINT
CALIBRATION
WORKFLOW AUDITS
ADVANCED SCREENING
IMPLEMENTATION
CUSTOM ICC PROFILING
PRESSROOM AUDITS
COLOUR MANAGEMENT
ADVANCED PRINT
OPTIMIZATION (APO)
PRODUCT
DEMONSTRATIONS

"OUR CUSTOMERS ARE OUR KEY FOCUS AND WE STRIVE TO PROVIDE A CONSISTENT UNIQUE CUSTOMER EXPERIENCE THROUGH ALL OF OUR EMPLOYEES AT SPICERS CANADA."

Dale, Spicers Western Canada
Part of our team since 2007



We're plugged into the future of print, with the expertise and solutions to maximize productivity in both classic pressrooms and cutting-edge digital shops. Our relationships with best-in-class manufacturers and print customers ensure that we stay current with the latest products and services that help printers create beautiful, powerful print collateral.

Not only does Spicers provide the infrastructure, products, services and specialists to support your business goals, we'll also help you stand out in a competitive landscape. Our National Technical Sales Team uses a tailor-made strategic approach to help you find efficiencies while focusing on your specific business goals and challenges.

Our passion is productivity: we provide all the tools and resources you need to print more boldly, more beautifully and more easily year after year. And we offer solutions for every step of the printing process from prepress and pressroom to finishing. Pressrooms are always evolving. Let Spicers help you stay ahead of the curve.



SIGN & DISPLAY

TURN HEADS AND OPEN MINDS

Dream Bigger. Shine Brighter. Speak Bolder. Extend your message through a brilliant display, billboard, vehicle wrap or banner. Get the most out of your creative potential and highlight your business - the sky's the limit.

You bring the spark that inspires and engages. We'll help you bring it to life, then make it larger than life with an incredible line-up of wide format products tailored to fit your unique vision. Banners and displays that stop passersby in their tracks. Billboards that brighten the morning commute. Vehicle wraps that transport your brand across the city. Whatever the format or application, we'll work with you to get the most out your creative potential. And we stay on the cutting edge of technology to make sure you're there too.

We can also provide expert advice and training on all facets of the sign and display industry through comprehensive product support and a dedicated Technical Sales Team. So whether you're an industry veteran or designing your business' first display, we'll be there to support you with colour management, material selection, portable display systems and all the peripheral products you'll need to be seen.

PRODUCTS

- PAPER PRODUCTS
- BANNER & FILM
- PRESSURE SENSITIVE ADHESIVES
- TEXTILES
- RIGID BOARD
- LAMINATES
- FINISHING ACCESSORIES
- INK & TONER
- EQUIPMENT
- PORTABLE DISPLAY SYSTEMS

SERVICES

- TECHNICAL SERVICES
- COLOUR MANAGEMENT
- PRINT MEDIA
- CONSULTATION
- CUSTOM ICC PROFILING

"I CHOSE SPICERS DUE TO ITS SUCCESS DRIVEN CULTURE, GREAT TEAM SPIRIT, STRONG LEADERSHIP AND ITS ABILITY TO QUICKLY ADAPT TO THE CHANGING MARKET."

Jadzia, Spicers Toronto,
Part of our team since 2008





INDUSTRIAL SUPPLIES & PACKAGING

INDUSTRIAL SOLUTIONS MADE TO FIT

When you've invested passion and energy in creating something to share with the world, you want to be confident it will leave your hands with the same consideration. Product performance is key when it comes to selecting the right protective packaging or shipping supplies. Handle and deliver with care because no job is complete until the client receives their order in perfect condition.

- PRODUCTS
- CORRUGATED & FOLDING CARTONS
- TAPES & ADHESIVES
- PROTECTIVE PACKAGING
- STRETCH & SHRINK FILM
- STRAPPING
- SHIPPING SUPPLIES
- INDUSTRIAL EQUIPMENT
- HEALTH & SAFETY PRODUCTS
- PAPER TOWEL & TISSUE
- JANITORIAL SUPPLIES

- SERVICES
- ON-SITE AUDITS

Spicers provides the tools required to meet all your logistical needs, from cartons and tape to protective packaging and shipping supplies, along with the janitorial and safety products. You can trust that your most valuable assets are treated with the care they deserve. In the end, it's about protecting yourself and your brand from injury, presenting your products in a way that reflects the value you put on them while creating a safe working environment.

When you choose us for your industrial needs, we'll work on-site with you to better understand your operation. We'll observe, report and recommend products and solutions that make sense.

"SIMPLICITY AND SPEED ARE THE KEY VALUES FOR ME. I SERVE MY CUSTOMERS IN A WAY I WANT TO BE SERVED MYSELF AS A CUSTOMER."

Mathieu, Spicers Montreal
Part of our team since 2012



WE SEE THE BIGGER PICTURE

Spicers is dedicated to taking the meaningful steps towards reducing the environmental impact of our industry. Our company embraces the use of sustainable products and is committed to partner with suppliers that use certified forest fibre, find alternative renewable energy sources and reduce chemical energy and water usage.

As a merchant business, managing over 800,000 square feet of warehouse space and delivering over 200,000 tonnes of product each year, our main sustainability focus is on improving our supply chain. We are committed to recycling and managing our waste properly and our Chain-of-Custody certifications ensure we support and promote healthy forest management.

When you choose Spicers, you're partnering with a progressive supplier who cares about the future.

SCALED TO CONNECT



VANCOUVER
EDMONTON
CALGARY
SASKATOON
REGINA
WINNIPEG

TORONTO
SUDBURY
KITCHENER
BELLEVILLE

MONTREAL
OTTAWA
QUEBEC
DARTMOUTH
MT. PEARL

LOCATION IS EVERYTHING

Spicers delivers the reliable strength of a nation-wide system along with the focus of local branches deeply connected to the businesses — and communities — they supply. Our distribution centres are positioned near every major city in Canada, and each invests in a management culture that encourages a hands-on approach to reflect the needs of that region. We work on-site with our partners to learn the ins and outs of their operation, to assess ways we can help, and tailor a customized solution that fits their unique goals and challenges.

800,000+

SQUARE FEET OF
WAREHOUSING

13

WAREHOUSES
ACROSS CANADA

475,000+

WAREHOUSE ORDERS
PROCESSED EACH YEAR

900,000+

WAREHOUSE ITEMS
PROCESSED EACH YEAR

1100+

DELIVERIES A DAY

>95%

OF OUR DELIVERIES
ARE NEXT DAY

LOCAL SERVICE. NATIONAL STRENGTH.

"We are constantly challenging ourselves to evolve with our eye on two major goals. Providing the highest level of service, measured in part by accurate and on time deliveries, through the execution of an effective order to delivery process. To drive this change, we share best practices from our local distribution centres and leverage central resources to maximize efficiencies and establish industry best standards."

Tim Soro, Vice President Operations and Information Technology,
Spicers Canada







Central National Gottesman Inc.

Our parent company, Central National Gottesman Inc. (CNG) is one of the world's largest distributors of pulp, paper, packaging, tissue, newsprint and plywood. The company employs 2,380 in more than 150 locations in 48 cities across North America and in 26 countries around the world, including 43 warehouses and 48 retail stores.

CNG operates through three divisions: The Central National Division, a global distributor of pulp, paper, newsprint, packaging, tissue and plywood; the North American Distribution Division, comprising four regional paper distributors which supply a range of paper products to large and mid-sized commercial printers and corporate end users; and the North American Publication Division, which supplies paper to the book, magazine, catalogue, retail and direct mail industry. **cng-inc.com**

1886

A LEADER IN THE PULP, PAPER AND
FOREST PRODUCT INDUSTRY FOR MORE
THAN 130 YEARS

2,380

PROFESSIONALS AROUND THE WORLD
TO SERVE A RANGE OF CLIENTS IN THE
FOREST PRODUCTS INDUSTRY

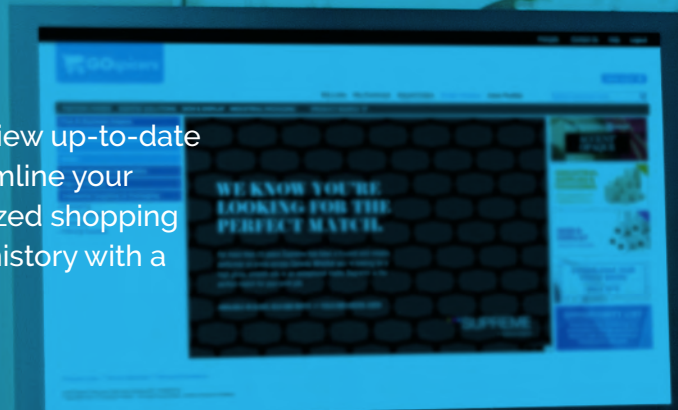
5.5 BILLION

SALES OF MORE THAN \$5.5 BILLION AND
MORE THAN 5 MILLION TONS OF PULP
AND PAPER PRODUCTS ANNUALLY

SHOP ANYTIME, ANYWHERE **GOSPICERS.CA**

FAST, EASY & CONVENIENT

Access product information and view up-to-date inventory and pricing 24/7. Streamline your procurement by creating customized shopping lists, view order status and order history with a click of the mouse.



PRIVATELY OWNED, FOCUSED AND COMMITTED

We are based in Vaughan, Ontario, with 15 regional centres that include sheeting facilities in Toronto and Winnipeg, as well as Cash & Carry locations across the country. Partnering with trusted global manufacturers, we source, stock, market and distribute a diverse range of quality products while adding value to our customers through an efficient supply chain.



Spicers Canada ULC Corporate Office

200 Galcat Drive
Vaughan Ontario L4L 0B9

Tel 905 265 5000
Toll Free 877 790 2335

spicers.ca
shop online on gospicers.ca

Belleville

T 613 968 3443
TF 800 267 0547

Montreal

T 514 375 2000
TF 800 361 8163

Saskatoon

T 306 931 6600
TF 800 667 3969

Calgary

T 403 351 5440
TF 800 565 9275

Mt. Pearl

T 709 383 1000

Sudbury

T 705 585 6700
TF 800 461 3545

Dartmouth

T 902 332 4300
TF 800 565 1621

Ottawa

T 613 691 1750
TF 800 999 6839

Toronto

T 905 265 6000
TF 800 268 3510

Edmonton

T 780 229 1600
TF 800 661 0371

Quebec

T 418 425 7300
TF 800 463 2871

Vancouver

T 778 234 2555
TF 800 663 3641

Kitchener

T 519 340 1450
TF 800 265 6421

Regina

T 306 206 1150
TF 800 667 3969

Winnipeg

T 204 336 7400
TF 888 225 6599



Printed on Mohawk Superfine Smooth Ultrawhite 120 lb Cover and 100 lb Text